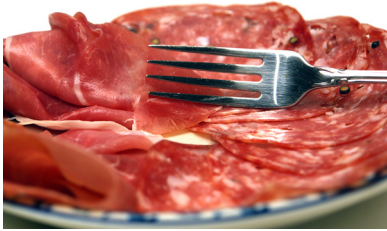


# DuPont Qualicon RiboPrinter® and BAX® Systems

## CUSTOMER PROFILE



*Daniele, Inc. is a leading manufacturer of Italian-style gourmet products*



*Michael DeCesare loads disposables into the automated RiboPrinter® System at Daniele Inc. food quality laboratory.*

## Daniele Inc. reaps double benefits by using RiboPrinter® and BAX® Systems for quality assurance.

[Daniele, Inc.](#) of Pascoag, Rhode Island, is one of the world's leading manufacturers of Italian-style deli and gourmet meats. In business for over 30 years, Daniele operates three production facilities in the Rhode Island area.



The company is environmentally conscious: over 50% of their packaging is made with recyclable material, wastewater is treated with advanced filtration before discharge and they are studying the potential for wind and solar power to reduce their carbon footprint. The business also has great value for the RiboPrinter® and BAX® systems from DuPont Qualicon as state-of-the-art tools to maintain quality assurance in their products and their production environments.

Michael DeCesare, director of quality and food safety systems for Daniele, Inc, saw an advertisement for the RiboPrinter® system 10 years ago and immediately understood the advantages for quality control in a manufacturing facility. Getting a genetic fingerprint to identify bacteria and then storing that information in a database for future reference is an invaluable asset. He was very pleased to start using the technology about a year ago at Daniele.

"The RiboPrinter® system lets me identify potential contamination sites and link them to bacteria found in other areas," said DeCesare. "Eventually, I can find the source of contamination and then eliminate it. I have also been able to create a complete microbiological profile of indigenous bacteria for each plant."

At one point, DeCesare used the RiboPrinter® system to analyze some microbial trends he was seeing in one of the plants. He was able to trace the source to a combination of traffic issues and employee habits. By implementing new procedures and training, he resolved the trends in about 2 weeks—before they became a problem. The owners were extremely pleased to avoid the costs of remediation, and with those savings alone, Daniele figures the RiboPrinter® system has already paid for itself.

DeCesare is also impressed with the BAX® system. "Not only is the PCR-based technology specific and accurate, it's easy to use, easy to train the technicians, and prep time is nothing," he said. "The immunoassay we were using previously took too long and had too many false negatives. The DNA-based BAX® system has cut down on extra steps, and the support from DuPont Qualicon has been great!"

"I would recommend these systems to all food companies," said Decesare. "If you are truly serious about food safety and wanting to identify problems, these systems are must-haves."

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